

ANNUAL MEETING & VOLUNTEER APPRECIATION SEPTEMBER 13, 2023

## **OPENTABLE** ANNUAL MEETING | SEPTEMBER 13, 2023











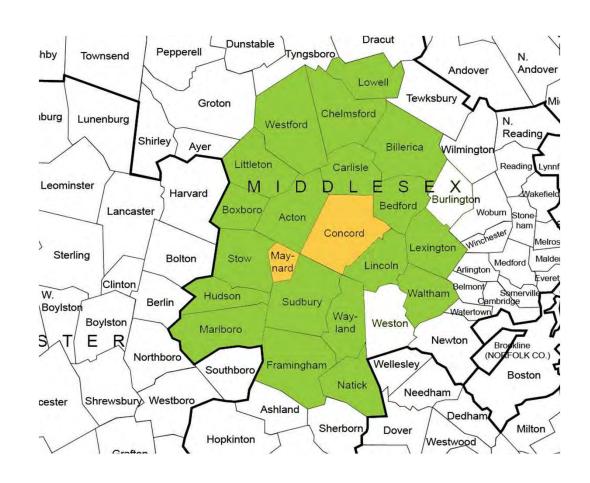
### Mission & Values

- Open Table's mission is to end hunger in our local community by providing healthy food in ways that respect the dignity and diversity of those served.
- Open Table offers a wide variety of healthy and culturally appropriate groceries and prepared meals at our main facility in Maynard and through several mobile pantries and delivery programs. We provide a welcoming community of support and assistance to families and individuals, including many seniors and children in central Middlesex county, and have a team of diverse, committed and passionate staff and volunteers.



### Who Do We Serve?

- ✓ 21 communities in Middlesex County
- ✓ Anyone who works in Maynard or Concord





### Why DO We Do It?

1 in 3 Massachusetts adults struggle with food insecurity

36% of MA households experienced child-level food insecurity, meaning a child was hungry, skipped a meal, or did not eat for a whole day because there wasn't enough money for food.

Food-insecure households had to choose between paying for food and paying for:

- Medical care (61%)
- Utilities (70%)
- Mortgage or rent (64%)
- Transportation (68%)
- School or tuition (44%)

June 2023 Greater Boston Food Bank, link to full report: Ending-Hunger-Together Opportunities-to-Improve-Food-Equity-and-Access.pdf (gbfb.org)



### Main Forms of Food Assistance:



#### **Groceries**

Grocery items include non-perishable groceries, fresh fruits and vegetables, dairy products, and protein. We stock a wode variety of food to meet dietary restrictions, cultural preferences, and personal tastes.

### **Prepared Meals**

Delicious and healthy pre-cooked meals are made fresh and frozen in individual portions. Meal options include vegan, vegetarian, heart healthy.



### **Incoming Food:**

91% of all food acquired in FY23 was donated or "in-kind"

- Greater Boston Food Bank
- Grocery stores
- Food rescue organizations
- Local farms
- Community food drives

There is a standardized value assigned to "in-kind" food (\$/lb)

FY23 value: \$1.1M

OT purchases food to supplement food donations and ensure healthy options and variety





### Food Distribution:

#### Use of food by program:

- 53% Fresh Air Pantry
- 20% Mobile & Delivery Programs
- 27% Prepared Meals



#### Fresh Air Pantry:

- Maynard facility
- Tuesdays & Thursdays
- Drive through model

#### Mobile & Delivery Programs:

- Senior Centers/Councils on Aging
- Schools
- Health Departments
- Housing Authorities
- Faith-Based Organizations
- Non-Profit Organization



## FY23 By the Numbers:

Metric	<b>FY22</b> July 2021–June 2022	FY23 July 2021–June 2022	% Change
Food Distributed at Pantry (lbs of food)	531,759	723,719	36%
Assistances	13,990	17,232	23%
New Households	705	1,369	94%
New Individuals	1,729	3,783	119%
Frozen & Fresh Meals (# meals)	42,726	58,262	36%



### FY23 Balance Sheet:

Income Drivers	Expense Drivers
<ul><li>Donations</li><li>Grants</li><li>Events</li></ul>	<ul><li>Personnel</li><li>Facilities/Utilities</li><li>Purchased Food &amp; Supplies</li></ul>

✓ FY23 = Positive Net Income



### How we do it:

- A small dedicated staff
- Community and corporate partners
- Generous donors large and small
- A huge group of committed volunteers

**Total Volunteers: 638** 

New Volunteers: 291

Volunteer Hours: nearly 24,000





### Where Does the Time Go...

Home Delivery
Transportation
Farm Pickup
Grocery Store Pickup
Client Administration
Distribution
Phone Orders
Kitchen/Cooking
Lid & Label
Dishwashing

Pick & Pack
Beharrell St.
Summer Lunch Program
Family to Family Program
Facility & Maintenance
Recycling & Composting
Student Shift
Summer Intern Program
Personal Care Items
Administrative Assistance

Event Committees
Fundraising Committee
Grantwriting Committee
Communications Team
Annex Committee
Investment Committee
Finance Committee
Governance Committee
Board of Directors

# **OPENTABLE** THANK YOU FOR COMING!









